



realtor feature ◀◀

Photos by **Ray Cordero** - Mainline Photography



Julie Guss

“I believe in the power of positivity.”

The word “warrior” comes to mind when talking with Julie Guss. Not only is she a top agent in Pittsburgh, she’s a survivor with a capital “S.” Having recently received a clean bill of health after battling ovarian cancer this past year, Julie truly has the warrior spirit!

A Realtor for 20 years, she started in property management where she stayed for 12 years. She’s accumulated a career volume of approximately 68 million year-to-date and a total volume just last year of 17,866,425. Julie could possibly be the agent to have made the largest-ever-sale in the history of Western Pennsylvania real estate. Some awards

she’s earned: Chairmen Circle, Presidents Circle, Million Dollar Month Producer - numerous times, Five-Star Agent - every year, and Top Producer in the Sewickley office numerous times.

Julie has always been a very driven individual. Before real estate, she worked in the fitness industry, was the marketing director for a start-up Internet company in the 90s that grew immensely, and has served as executive director of a nonprofit org.

The most rewarding part of real estate “is the relationships I’ve built with my clients and that my husband recently joined my team. My dream is that

...
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"We were foster parents for five years, which gave us more than we gave out and ultimately gave us the greatest gift of all, our youngest son. We have five super amazing kids -athletes and musicians- and three grandchildren. We also have several kids who aren't biologically ours but are part of our family. We love opening our home to others! Our faith is the center of our extremely close family. We also enjoy entertaining as a family. My favorite recreation is watching my kids do what they love. We have some decent athletes as well as performers in this family, so I stay very entertained! I could never accurately describe how proud I am of my children or what they mean to me."

"I believe in the power of positivity. I want to be able to say that I gave the best service I was capable of giving to every single one of my clients -whether the price point is 100k or 5million. I hope to live by the Golden Rule to the best of my ability: treat others the way I want to be treated. I also want to communicate how seriously I take and guard my clients' confidentiality."

one or more of my children will want to become a part of my team and to one day take over. This would bring me tremendous joy."

"We strongly believe in giving back - not just through donations but with time as well. In the past I've chaired several large fundraising events: Let's Dance Sewickley -the Sewickley version of Dancing With the Stars, mission work in Africa, and several fundraising teams that were running for World Vision and the Pittsburgh marathon.

"Currently supporting National Ovarian Cancer Coalition, I led a team of over 90 participants. We were the third highest fundraiser for the

Pittsburgh race at North Park in our first year participating. I ran the 5k three weeks after completing my last chemo with my friends and family by my side. It's important to me to tell folks to pay attention to your body. Through my trek with cancer, I want to be an advocate to make this point be known: ovarian cancer is not always the 'silent whisperer' ... in some cases, it screams, but no one is listening. We need to listen to our bodies."

"I'm also actively involved in several booster programs at Quaker Valley SD and recently became a member of Child Health Association of Sewickley; I'm looking forward to getting more involved in the incredible work they do."

Julie recently moved her business to Piatt Sotheby's International Realty, and "I am beyond thrilled to be a part of this company. They are an excellent fit for my team and my family. I am excited about this opportunity for myself, but even more so for my clients."

"It's my desire to fight fiercely - with a heartfelt and powerful intensity- for my clients. I believe this can still be done kindly and without compromising integrity."

Success is the gratitude I feel when someone calls and says he/she was recommended by a friend.